EST. 1992
APSNA®

2026-2027





CORPORATE
SPONSORSHIP PROSPECTUS

WHY SUPPORT APSNA?



BECOME A CORPORATE SPONSOR

APSNA is excited to announce our 36th Annual Scientific Conference, to be held in Glendale, Arizona April 26-28, 2027.

Through participating in the Scientific Conference, it will provide your company connections with front line pediatric surgical nurses who will utilize and advocate for the use of new and existing products, services and technologies that support optimal care for pediatric patients.

APSNA MEMBERS AT A GLANCE

- **62%** Advanced Practice Provider
- **40%** Work Inpatient
- **21%** Work in Ambulatory
- **34%** Work Both

MISSION

We are the voice that shapes pediatric surgical nursing through advocacy, collaboration, mentorship and leadership. Based on a foundation of research, education and innovation, we will transform care delivery for pediatric surgical patients.

VISION

APSNA will be the leading authority for the nursing care of pediatric surgical patients.

CORE VALUES

Diversity and Inclusion - Act according to a strong code of ethics demonstrating acceptance, cooperation, flexibility, compromise and mutual respect.

Excellence - Establish and sustain professional competencies that promote pediatric surgical nursing to key stakeholders.

Integrity - Model and uphold transparency, accountability and honesty through actions, communication, and caring behaviors.

Innovation - Encourage inquiry and creativity to promote proactive, interactive, professional deliberations.

Scientific Inquiry - Commit to lifelong learning by actively contributing to an evolving body of scientific surgical nursing knowledge through research, publication, and dissemination.

Volunteerism - Provide members the ability to freely interact, discuss trends, and share knowledge.

APSNA'S DIVERSITY, EQUITY, INCLUSION & BELONGING STATEMENT

APSNA respects, values, and celebrates the unique attributes, characteristics, and perspectives that make each person who they are. We believe our strength lies in the diversity of the people and professional experiences we represent. APSNA recognizes diversity, equity, inclusion and belonging (DEIB) as drivers of organizational excellence and is committed to fostering diversity of participation, thought, and action. It is our aim that our members, partners, and key stakeholders reflect and embrace these core values.

WHO IS APSNA?

The American Pediatric Surgical Nurses Association, Inc. (APSNA) is a non-profit 501c3 founded in 1992. Our membership of over 400 consists of Registered Nurses, Nurse Practitioners, Clinical Nurse Specialists, Physician Assistants and other Allied Health Professionals. Our diverse membership includes roles of academia, administration, clinician, researcher, coordinator, collaborator, working in various settings such as at the bedside, in the operating room, and both inpatient and ambulatory environments. Our members specialize in all aspects of care of the pediatric surgical infant and child, through young adulthood. We are the primary and only nursing organization devoted exclusively to the care of the pediatric surgical patient in urban and rural communities. APSNA members are involved with quality improvement, telehealth and AI initiatives in national institutions and globally. APSNA collaborates with other specialty disciplines including Organ Transplant, Oncology, Radiology, Gastroenterology, Wound/ Ostomy, Rehabilitation, Orthopedic, Sports Medicine, Endocrinology, Urology, Plastics, Neurosurgery, Otolaryngology, Maternal Fetal Surgery, and Cardiothoracic Surgery to succeed in interdisciplinary care.

EST. 1992
APSNA®



APSNA

36th Annual Scientific Conference

Pediatric Surgical Nursing:
Advancing Practice, Enhancing Safety, Improving Outcomes

GLENDALE, ARIZONA

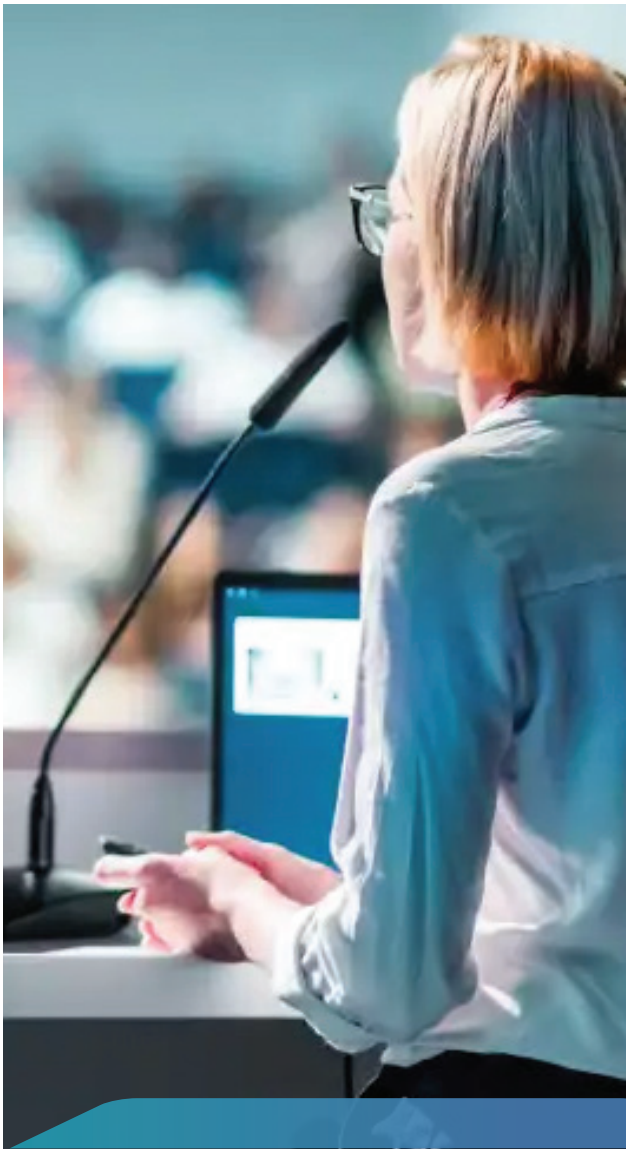
April 26 – April 28, 2027

ABOUT THE CONFERENCE

The American Pediatric Surgical Nurses Association, Inc. (APSNA) observes high standards of business and personal ethics in the conduct of duties and responsibilities. APSNA depends on the active involvement and voluntary leadership of its members to accomplish its mission and to maintain its credibility as a valued resource. The APSNA mission is that *APSNA will be the voice that shapes pediatric surgical nursing through advocacy, collaboration, mentorship and leadership. Based on a foundation of research, education and innovation, APSNA will transform care delivery for pediatric surgical patients.* This mission serving pediatric surgical nurses and pediatric surgical patients is the primary interest prioritized in all APSNA activities.

APSNA is inviting interested corporate sponsors to align with our Mission and maximize their exposure by supporting the Annual Scientific Conference. Both APSNA and you can reach new audiences, enhance your brand, and ultimately accelerate impact that positively and ethically affects patient care outcomes.

Your support of APSNA, a 501c3 pediatric surgical nursing association, can improve your brand perception, attract new customers and increase employee satisfaction. APSNA conference attendees are frontline decision makers, researchers in clinical trials of products and have an influential voice within their institutions and the community. Sponsorship of the conference will provide you with an opportunity to showcase your products and network with front line pediatric surgical nurses in a variety of decision-making roles from across the country. APSNA corporate sponsors have exclusive access to a list of exciting á la carte options to choose from to either complement their exhibit space or provide standalone support, as well as the ability to design a customized sponsorship package. The following sponsorship opportunities are designed to increase your brand's impact, drive meaningful demand and connect your company with influencers aligning to the APSNA mission which ultimately is to serve pediatric surgical nurses and pediatric surgical patients.



SPONSORSHIP OPPORTUNITIES

- **Luncheon Sponsor – $6,000** ***(2 opportunities available)***
  Fuel attendees for the afternoon program – sponsor lunch on Tuesday, April 27 or Wednesday, April 28. Recognition of sponsorship will be displayed at the luncheon and acknowledged on the APSNA event app. Please note that sponsors are not permitted to purchase food and beverages from the conference center caterer independently.

- **Breakfast/Brunch Sponsor – $5,000** ***(2 opportunities available)***
  Help us start the attendee's day off right – sponsor breakfast on Tuesday, April 27 or Wednesday, April 28 for attendees within the exhibit hall. Recognition of sponsorship will be displayed at the meal and acknowledged on the APSNA event app. Please note that sponsors are not permitted to purchase food and beverages from the conference center caterer independently.

- **Break Sponsor – $3,000** ***(2 opportunities available)***
  Encourage traffic to your booth space by sponsoring a break during exhibit hours. Snacks, treats, and/or beverages will be purchased and provided by APSNA. Sponsor will be recognized near the exhibit hall entrance and promoted in the APSNA event app.

- **Welcome Reception Sponsor – $6,000** ***(1 opportunity available)***
  During the attendee/exhibitor welcome reception on Monday evening from 6:00 – 7:30 pm, attendees will enjoy appetizers as they network with other conference attendees and circulate the exhibit booths. Recognition of sponsorship will be displayed at the reception and acknowledged on the APSNA event app.

- **Welcome Reception Drink Ticket Sponsor – $3,000** ***(1 opportunity available)***
  On Monday evening, Aprill 26 from 6:00pm – 7:30 pm, attendees will have the opportunity to redeem their ticket for a complimentary beverage at the attendee/exhibitor welcome reception. Your sponsorship includes:
  - *125 branded drink tickets to hand out to attendees.*
  - *Sponsorship recognition at the bar and within the APSNA event app*

- **Research/Education Fundraiser Fun/Wellness Activity Sponsor – $3,000** ***(1 opportunity available)***
  Want to help the attendees connect during the event and promote health and wellness? Sponsor the research/education fundraiser activity/networking event during the conference! It can be something exciting and fun like an adventure park, or relaxing and refreshing like yoga. Contact the APSNA office to discuss details and scheduling. Recognition of sponsorship will be displayed at the activity and acknowledged on the APSNA event app.

- **Conference Mobile App Banner Ads – $2,500** ***(multiple opportunities available)***
  Support the conference by placing a banner ad on the home/splash page of the event app. Banner ads are visible to all attendees, each time they open the app, ensuring maximum visibility with attendees.

- **Conference Tote Bag Sponsor – $1,500** ***(1 opportunity available)***
  Conference bags are the best walking advertisement! Advertise your company during and after the conference by sponsorship the conference bags distributed at the event. Bags will list your company logo and you have the ability to insert a one-page flyer about your company as well as a giveaway of your choice into each bag. Bags will be selected and purchased by APSNA. Sponsor will be recognized within the APSNA event app.

- **Attendee Lanyard Sponsor – $1,000** ***(1 opportunity available)***
  Participate in another walking advertising option by sponsoring the conference lanyards! Display your logo on conference badge lanyards during the conference. A lanyard is provided for each attendee at check-in.



SPONSORSHIP OPPORTUNITIES & EXHIBITS



WELCOME RECEPTION

Exclusive sponsorship at Welcome Reception and opportunity to mingle with attendees.

RESEARCH/EDUCATION FUNDRAISER - FUN/WELLNESS ACTIVITY

The research wellness activity supports APSNAs mission and vision of education and research. Does your company support education and research that affects positive outcomes for pediatric surgical patients and families? If so, the fun/wellness activity will be a meaningful way to impact your corporate image. Sponsorship will provide an opportunity for one-on-one networking with conference attendees.

EXHIBITOR TABLE ONLY

- One 6' x 30" clothed table, two chairs and a wastebasket (Exhibits will be tabletop only).
- Identification sign showing exhibitor's name (one per booth).
- Registration for two (2) company representatives.
- Recognition in the conference materials.
- Recognition on the APSNA Website.
- Electronic list of conference attendees who opt in for their information to be shared (includes names and organizational affiliation).

EXHIBIT HOURS

Exhibitors must be present during exhibit hours. *Subject to change.*

MONDAY, APRIL 26

1:00 – 5:00 pm
Vendor Set Up

6:00 – 7:30 pm
Welcome Reception

TUESDAY, APRIL 27

6:45 – 7:30 am
11:15 am – 12:30 pm
3:30 – 4:00 pm
4:30 pm Exhibits close

Note: Break times listed are subject to change as agenda is finalized.

APPLICATION FOR EXHIBIT SPACE

APSNA Annual Scientific Conference
Renaissance Phoenix Glendale Hotel, Glendale, Arizona
April 26-28, 2027

Instructions: Complete all information requested below, save this document to your computer, and email it to sara@vtls.org, along with your company logo no later than **March 1, 2027**. Full prepayment of the contracted exhibit space must be received by March 1, 2027 to secure your space at the conference. Once the registration form is process, APSNA staff will email payment details to the primary contact below. Payment can be made by credit card or check. APSNA staff will provide an invoice to process payment by check as well as a secure link to make payment online by credit card. Please see the APSNA Privacy Policy and Membership Mailing Policy available on-line at: www.apsna.org.

ORGANIZATION NAME:	
ADDRESS:	
CITY, STATE, ZIP:	
LIST OF EXHIBITOR(S) YOU DO NOT WISH TO BE SETUP NEAR IN THE SPACE BELOW:	

CONTACT FOR REGISTRATION:

NAME & TITLE:			
EMAIL ADDRESS:		DAYTIME PHONE:	
WILL YOU ALSO BE STAFFING THE EXHIBIT TABLE DURING THE CONFERENCE?	☐ **Yes**	☐ **No – Provide details for the rep(s) below**	

REPRESENTATIVE(S) STAFFING TABLE & RECEIVING CORRESPONDENCE:

NAME & TITLE:			
EMAIL ADDRESS:		DAYTIME PHONE:	
NAME & TITLE:			
EMAIL ADDRESS:		DAYTIME PHONE:	

EXHIBITS - *Held on Monday, April 26 and Tuesday, April 27*

SPACE & SERVICES: Exhibitor registration fees include ONE 6'x30"clothed table, two (2) chair(s), one (1) wastebasket, and tickets to participate in the welcome reception on April 26 and breakfast and lunch on April 27, for up to two (2) company representatives. Note: Meals included subject to change. Additional representatives staffing the exhibit table must register at $150.00/person if they wish to participate.

☐ **Exhibitor** - $2,000.00 — Number of Exhibit Tables/Spaces Needed _____

☐ **Additional Representative(s)** – $150.00/each — Number of Additional Representatives _____

SPONSORSHIP

Interested in adding a sponsorship opportunity to your registration? Elevate your presence at the conference by sponsoring a special event and leave a lasting impression on the pediatric surgical nurses participating. Please check the box next to the sponsorship option you are interested in and if needed, a member of the event management team will reach out to you for more details.

- ☐ **Luncheon Sponsor** – $6,000
- ☐ **Breakfast/Brunch Sponsor** – $5,000
- ☐ **Break Sponsor** – $3,000
- ☐ **Welcome Reception Sponsor** – $6,000
- ☐ **Welcome Reception Drink Ticket Sponsor** – $3,000
- ☐ **Research/Education Fundraiser Fun/Wellness Activity Sponsor** – $3,000
- ☐ **Conference Mobile App Banner Ads** – $2,500
- ☐ **Conference Tote Bag Sponsor** – $1,500
- ☐ **Attendee Lanyard Sponsor** – $1,000

TOTAL: $ _____

PAYMENT

☐ Check – *APSNA staff will email an invoice to the contact above for payment*
☐ Credit Card – *APSNA staff will email a secure payment link to the company to make payment online*

REGISTRATION DEADLINE: March 1, 2027

Refund/Cancellation Policy: We encourage you to send a qualified substitute if you cannot attend. Exhibit/Sponsor fees, less a $100.00 enrollment processing fee, will be refunded to exhibitors/sponsors who cannot participate and notify the APSNA office in writing of the cancellation before March 1, 2027. No refunds will be made after March 1, 2027. There will be no refunds due to inclement weather. **Questions?** Contact the APSNA office at info@apsna.org.

TERMS & CONDITIONS

1. APPLICATION AND ELIGIBILITY. Application(s) for exhibitor space at the annual APSNA Scientific Conference ("the Conference") must be received by the American Pediatric Surgical Nurses Association, Inc. ("the Association" or "APSNA") by March 1, 2027 must contain the information as requested therein, and must be completed/executed by an individual who has authority to act for the applicant/company.

2. EXHIBIT SPACE PRICE AND DESCRIPTION. The price for each 6' x 30' table is $2,000 before March 1, 2027.

3. PAYMENT DATES. No booth space, tables, and/or any other related article or service will be guaranteed until the Association receives full payment of the exhibit display fee, in addition to the signed contract. If the full payment is not received by March 1, 2027, the Association will have the right to resell the assigned booth space. The exhibitor understands and agrees that all amounts paid hereunder will be applied first to any outstanding obligations due to the Association by the exhibitor, and then to the amounts due in accordance with these terms and conditions. The exhibitor also agrees that any resulting arrearages must be paid within the time limits specified herein and that the Association has the right to cancel this agreement if the exhibitor is or becomes in arrears with respect to any outstanding obligation due to the Association.

4. CANCELLATION OF EXHIBIT SPACE. The exhibitor must notify APSNA of cancellation in writing before March 1, 2027. APSNA will issue a refund equaling their display/sponsor fees, less a $100.00 enrollment processing fee for cancellations received by end of day (11:59 PM CST) on March 1, 2027. No refunds will be issued after March 1, 2027. There will be no refunds for inclement weather. If for any cause beyond the control of the Association, the Association is prevented from complying with the terms of this contract and becomes unable to deliver the space allotted here under, this contract shall be considered terminated with respect to the provision of the exhibitor space, but not with respect to other goods or services offered as part of a package. Such causes include, but are not limited to, the destruction or unavailability of the Conference facility caused by an act of God, severe health crisis, a public enemy, a fire, the authority of the law, or other force majeure. In such a scenario, any payments made by the exhibitor hereunder shall be refunded to the exhibitor, less the expenses that are incurred by the Association up to the date of the termination and are allocable to the exhibitor after proration thereof among all exhibitors. For the avoidance of doubt, cancellation by exhibitor of its use of exhibit space will not be deemed a cancellation of other goods or services provided by APSNA as part of a package and that are not limited to use during the Conference, such as [e.g. year-round sponsorship items that include but are not limited to Purchase an Email Blast to APSNA Membership, Purchase an Email Blast to Conference Attendees, Advertisement on APSNA Webpage, Membership Mailing List Rental, Advertise in APSNA's NYCU and APSNA Homepage Banner]. Any such goods or services will continue to be provided to APSNA by the exhibitor at their regularly scheduled times and at the prices set forth in the agreement between the parties unless such goods and services are also expressly cancelled by the exhibitor.

5. ASSIGNMENT OF BOOTH SPACE. Space will be assigned through a variety of factors including, without limitation: on a first-come, first-served basis; an exhibitor's history; the availability of the requested area; the amount of space requested; any special needs expressly requested in writing no later than thirty (30) days prior to the start of conference; and the compatibility of the exhibitor's products and/or services with the Association's aims and purposes. Exhibitors may not make changes to their table placement without obtaining permission from an APSNA staff/board member. The Association reserves the right to, if necessary, assign booth space other than that chosen or requested by an exhibitor, to rearrange the floor plan, and/or to relocate any exhibit.

6. BOOTH FURNISHINGS, EQUIPMENT, AND SERVICE. APSNA will furnish exhibitors with a uniformly styled 6' x 30' clothed table, two (2) chairs, 1 wastebasket, and access to meal functions including the welcome reception Monday, and breakfast and lunch Tuesday, for two (2) company representatives. Additional representatives staffing the exhibit table must register at $150.00/person if they wish to participate. Specific meals included subject to change. Exhibitors will be featured in the conference event app, will receive recognition for their support on the scrolling welcome slides at the conference and on the APSNA website. In addition, exhibitors will receive a list of Conference attendees opting in for their information to be shared (list includes names and organizational affiliation).

7. CONDUCT OF EXHIBITORS. The advertisement or display of goods or services other than those manufactured, distributed, and/or sold by the exhibitor in the regular course of business and identified in this contract is prohibited. An exhibitor may not assign, sublet, or apportion all or any part of the contracted booth space, nor may an exhibitor permit the display, promotion, sales, or marketing of nonexhibitor products or services. Interviews, demonstrations, and distribution of literature or samples must be made within the booth area assigned to the exhibitor. The canvassing or distribution of advertising materials by an exhibitor outside of the exhibitor's own booth will not be permitted.

The Exhibitor will be entirely responsible for all aspects of the sale and delivery of any products or services provided by such Exhibitor, including the collection and submission of all applicable federal, state or local taxes with respect to sales during the Conference. Exhibitors may not serve or dispense food or beverages of any type from their booths or in the exhibit area, bring helium balloons into the Conference facility, nor display products or services or any other furnishings of their display outside of their assigned space. Products and furnishings should be arranged with the safety of exhibitors and attendees in mind. The character of the exhibits is subject to the approval of the Association. The exhibits must align with the mission and vision of the organization and its commitment to serve the pediatric surgical patient and their families. APSNA reserves the right (i) to refuse the applications of potential exhibitors at its sole and absolute discretion when the proposed exhibits do not meet the standards required or expected and (ii) to curtail all or parts of exhibits that are not in accord with the character required or expected.

Only products that have been approved by the FDA or other appropriate governmental agency, as applicable, shall be exhibited or advertised, unless approval is pending and a notice to that effect is prominently displayed with the product, or unless the product does not require such approvals.

Exhibitors, sponsors, and any other attendees to the Conference agree to interact respectfully and thoughtfully with each other during the Conference and at the Conference facility, including without limitations, in the exhibit hall and during educational sessions and social situations; to respect the rights of other exhibitors, sponsors, and attendees; and to conduct business without interference or improper interventions. This applies, among other exhibitor and exhibit characteristics, to displays, literature, and conduct of persons at the exhibitor booth. Booths should be designed to draw attendees into the booths, not to encourage attendees to stand in the aisles.

The Exhibitor understands and agrees that APSNA may remove the Exhibitor and its representatives from the Conference and refuse admission to such Exhibitor and/or such representatives at future APSNA conferences to the extent the Exhibitor or its representatives engage in unethical conduct, disregard any rules stated herein or otherwise engages in behavior that is disruptive to or interferes with the atmosphere of the conference. The Exhibitor acknowledges and agrees that no refund shall be issued by APSNA in the event that an Exhibitor and/or its representatives are removed from the Conference in accordance with this paragraph.

8. INSTALLATION/DISMANTLING.

INSTALLATION. All exhibits must be set up by 4:30 pm PT on Monday, April 26, 2027 without exception. The assembly of exhibits during regularly scheduled exhibit hours will not be permitted. At 5 pm PT, an inspection will be made and exhibits that are clearly not being worked on and have no representative present will be assigned to the labor contractor for uncrating and erecting to facilitate the initial cleaning prior to the opening, including the removal of crates. Charges for these additional services will be billed to the exhibitor. Exhibit aisles must be clear by 5 pm PT.

DISMANTLING. The official closing time of the exhibits is 4:30 pm PT on Tuesday, April 27, 2027. Exhibitors must dismantle their exhibit prior to the official closing time. Any exhibitor that violates this regulation may be denied exhibit space at any future Association conferences.

9. ADDITIONAL EXHIBITOR SERVICES. All other services are available to exhibitors at normal charges through the official conference contractor (hereinafter "APSNA Program Planner"). Exhibitor service kits will be mailed to all exhibitors approximately thirty (30) days prior to the Conference with complete details. All other services are available for purchase through the hotel's approved vendor. It is the responsibility of the exhibitor to make these arrangements.

10. CONTRACTOR AND LABOR COORDINATION. The APSNA Program Planner will have control of all inbound and outbound freight to prevent congestion in the loading and unloading area, in the aisles, and in any freight traffic area. However, if an exhibitor chooses to hire an outside contractor, the following steps must be taken:

- The exhibitor must notify the Association and the APSNA Program Planner and must provide proof of adequate liability insurance—no less than $1,000,000 combined single policy limit for personal injury and property damage—thirty (30) days prior to the Conference. The notification to the required parties must include the booth number, the exhibitor's name, and the identification of the outside contractor.
- All independently hired labor, including outside contractors, must check-in at the labor service desk prior to the start of setup. No setup will be permitted without the APSNA Program Planner's authorization.
- All outside contractor personnel must confine their activities to the exhibitor's booth in which they are working and they will not be permitted to solicit on the floor or elsewhere in the Conference facility.

11. HOSPITALITY AND ENTERTAINMENT. The Association must approve events sponsored by the exhibitors, whether on site or off site. Events are defined as, but not limited to entertaining in a hospitality suite, focus groups, receptions, networking events or educational sessions hosted by exhibitors. No entertainment or events may be scheduled to conflict with the Association's program hours, activity hours, or exhibit hours. These events must be pre-approved by APSNA in advance, no later than 45 days prior to the start of the Conference. Violation of these terms may result in eviction from the Conference without refund.

12. EXHIBIT STAFF REGISTRATION. The Exhibit display fees include the registration for two (2) company representatives (inclusive of spouses). Additional representatives staffing the exhibit table must register at $150.00/person if they wish to participate.

Each exhibitor who registers in advance will have a printed exhibitor badge available upon registration. This badge will grant registered exhibitors' admission to the exhibit area and to meal functions only (with the exception of the Founders APSNA Awards Ceremony and Business Meeting). Exhibitors must wear their badges for entry into the exhibit area and at all times within the exhibit area, including during setup times, exhibit hours, and dismantling. Exhibitor staff, temporary help, and setup personnel must wear exhibitor badges or other applicable badges designated by the Association or the APSNA Program Planner within the exhibit area. Exhibitor badges are not transferable.

Additional "exhibit hall only" badges are available at a cost of $100 per person (subject to change).

13. GENERAL CONFERENCE REGISTRATION. Any exhibitor who desires to attend the program sessions or any optional activities must register as a learner through the website.

14. SPECIAL VISUAL AND SOUND EFFECTS. Audiovisual, sound, and other attention getting devices and effects will be permitted only in those locations and at such an intensity level as decided by the Association in its sole discretion, which ensures that such devices do not interfere with the activities of neighboring exhibitors. The operation of equipment being demonstrated by an exhibitor may also not create noise levels that interfere with the activities of neighboring exhibitors.

15. UNACCEPTABLE EXHIBITS. The exhibitor agrees not to use any displays that the Association determines, in its sole and absolute discretion, will unreasonably endanger the person or property of the attendees or exhibitors, are in bad taste, are likely to discredit or subject the Association to criticism or legal liability, are inconsistent with the stated purposes of the Association and/or with the interests and welfare of its members, are inimical to the property rights of the Association, or violate the booth regulations and/or any other provision of this contract. Quality of life or leisure products – including, without limitation, blenders, cosmetics, face creams, flagpoles, fragrances, ladders, luggage, massage chairs, vacuum cleaners and similar products – may not be eligible to exhibit.

In the event the Association determines at any time that any exhibit may or does violate this contract and the exhibitor is unable or unwilling to cure or correct such violation, the Association may terminate this agreement immediately and either forbid erection of the exhibit or remove or cause the exhibit to be removed at the exhibitor's expense. The exhibitor hereby waives any claim for a refund related to the exhibit booth or any other damages arising out of such termination and exhibit removal. Any exhibitor that is uncertain as to whether an exhibit is in compliance with all applicable regulations and requirements should contact the Association.

16. INSURING EXHIBITS. Exhibitors are encouraged to insure their exhibits, merchandise, display materials, and all other related materials against theft, fire, and other risks at their own expense. The Association suggests that exhibitors contact their insurance brokers and obtain all risk insurance covering exhibit property while absent from home premises for exhibit purposes, or a rider to the exhibitor's existing policy covering the same.

17. LIABILITY FOR DAMAGES OR LOSS OF PROPERTY. The exhibitor shall protect, indemnify, and hold harmless the Association, the Conference facility, and the APSNA Program Planner from any and all liability, loss, injury, damage, or expense sustained by any persons or property that derive from or occur in or about the Conference premises (including its entrances or exits), including where such damage is caused by or results from the negligence of the Association. The Conference facility shall not be responsible or liable for any injury, loss, or damage to any property or person related to an exhibitor or otherwise located in the Conference facility's premises. The Association expressly disclaims liability for all damages to exhibitor property. Neither the Association, nor the Conference facility, nor the APSNA Program Planner will be responsible for losses or damage to any property in storage, in transit to or from the exhibit building, or in the exhibit building or for any loss of income that may result from any reduced sales due to such losses or damages. All property of the exhibitor will be deemed to remain under the exhibitor's custody and control while in storage, in transit to or from the Conference facility, or within the confines of the exhibit hall, even though it may at times be under the temporary control or direction of the Association or the APSNA Program Planner.

18. LIABILITY AND INSURANCE. Exhibitors must obtain, at its sole cost, Commercial General Liability (CGL) insurance coverage with minimum policy limits of $1,000,000 per occurrence and $2,000,000 aggregate, covering bodily/personal injury (including death) and property damage during the entire event duration (move-in, show days, and move-out). The Exhibitor's insurance policy should name the American Pediatric Surgical Nurses Association (APSNA) and the APSNA Annual Conference and their respective officers, directors, and employees as additional insureds on a primary and non-contributory basis. Exhibitor assumes full responsibility for its property and releases organizers from liability for loss or damage. Upon request, Exhibitor must present proof or documentation of insurance to the satisfaction of APSNA or the Marriott St. Louis Grand prior to entry and set up.

19. SHIPPING INSTRUCTIONS. Information on shipping methods and rates will be sent to each exhibitor by the APSNA Program Planner. The exhibitor will ship, at its own risk and expense, all articles to be exhibited.

Exhibit material cannot be received at the Conference facility prior to the designated setup dates. Such freight will be directed to and stored at the Association's designated freight handling and storage firm at the exhibitor's expense.

The exhibitor expressly agrees that any exhibit material remaining in the exhibit hall or any damaged exhibits left behind after the contracted move-out time has passed may be removed and disposed of at the expense of the exhibitor and without liability to the Association, the Conference facility, or the APSNA Program Planner.

20. FAILURE TO OCCUPY SPACE. The exhibitor shall forfeit any of its designated space in the exhibit hall that is not occupied by 5:00 pm PT on Monday, April 26, 2027. Such space may be resold, reassigned, or used by the Association without refund, unless the Association has given prior written approval to an exhibitor's request for delayed occupancy.

21. FIRE REGULATIONS. No exhibitor shall use any flammable decorations or coverings and all fabrics or other materials used shall be flameproof.

22. ADVERTISING MATERIAL. Advertisement is not allowed. This includes the use or distribution of any branded souvenirs, gifts and giveaways during the Conference. Except as otherwise provided, the Association will not endorse, support, or be liable for the claims made by the exhibitors as to the qualities or merits of their products or services, and no advertisement or mention will indicate, claim, or suggest such endorsement or support. All handouts must be distributed within each exhibitor's booth.

23. CONFERENCE PROGRAM. The Conference program/exhibits guide will be available to each exhibiting company and registered member.

24. EXHIBIT SPACE FLOOR PLAN. Every effort will be made to maintain the general configuration of the floor plan for this Conference. However, the Association reserves the right to, in its sole discretion, modify the floor plan when necessary.

25. USE OF EXHIBITOR MARKS. The exhibitor hereby grants to the Association a nonexclusive, nontransferable, nonsublicensable, worldwide limited license to use the exhibitor's trademarks, service marks, logos and company name(s) (the "Marks") in connection with the Association's advertising, publicity or other marketing materials (including on the Association's website) relating to the Conference to which this contract relates and the Association's identifying of prior exhibitors at conferences organized by the Association. The exhibitor represents and warrants that it has the unlimited right to unilaterally grant the license set forth in this paragraph and agrees that the grant in this paragraph is not subject to the payment of any fees by any person or entity. The exhibitor expressly reserves all rights relating to the Marks not expressly granted to the Association.

26. MISCELLANEOUS. The exhibitor expressly agrees to be bound by all the terms, conditions, and specifications herein listed and by the rules and regulations established by the Association from time to time, including those thereafter modified. The exhibitor also expressly agrees that this contract and such rules and regulations contain the entire agreement between the parties hereto and supersede any prior agreement.

27. EXHIBITORS MUST BE PRESENT at tables during all stated exhibitor hours.

AUTHORIZATION

By signing below, the exhibitor and/or sponsor agrees that they have read, understand, and agree to abide by the language in this Contract, including the Cancellation and Refund Policy, and the Terms and Conditions and Rules and Regulations found in the APSNA Exhibitor Prospectus. NOTE: You may embed a scanned signature or simply type your name in the signature block below:

Representative Name & Title: _____ Date: _____

PAST CONFERENCE SPONSORS







































































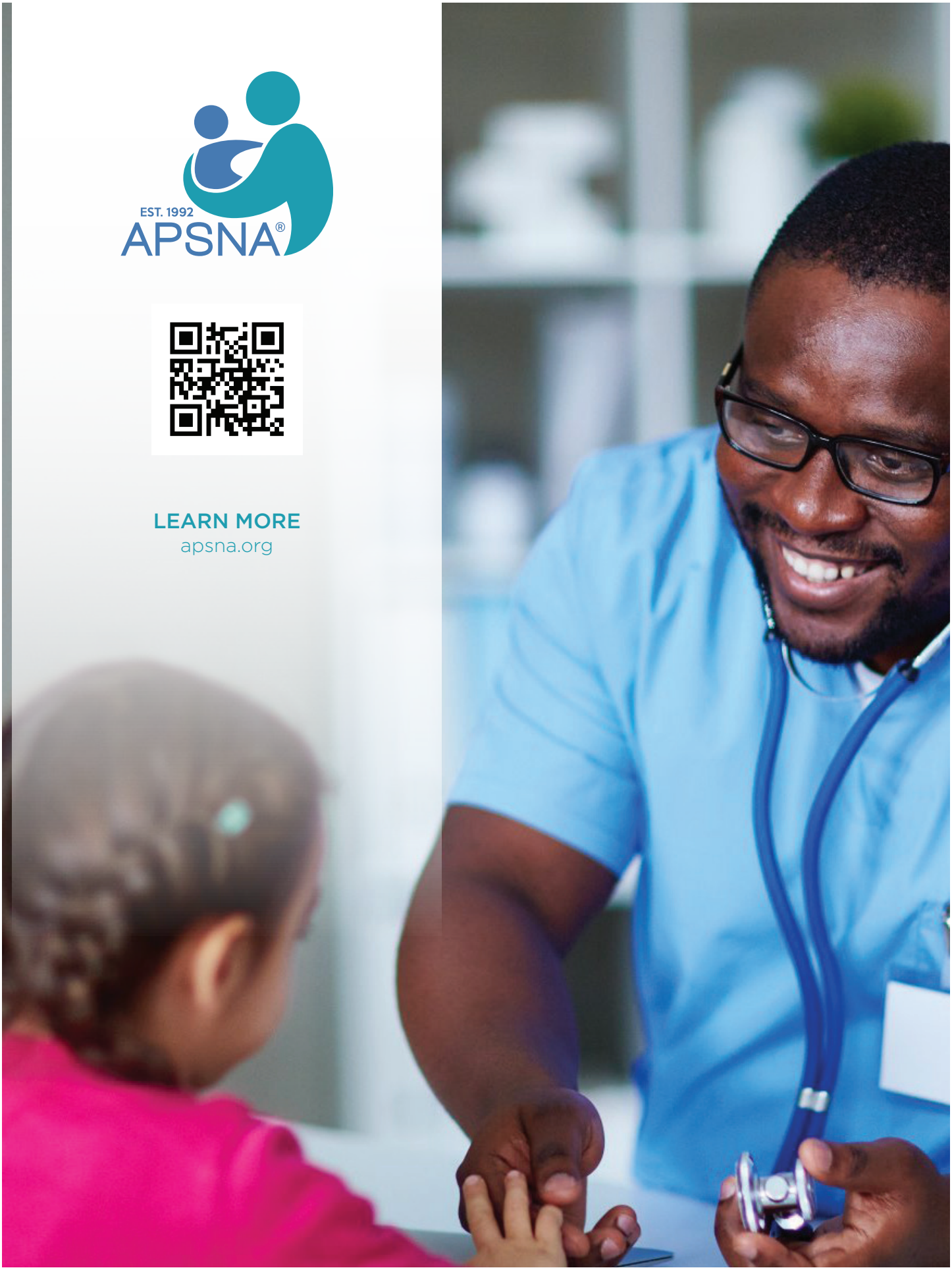






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